

LOMBARD



A decorative graphic consisting of a grid of small dots. The grid is 30 dots wide and 12 dots high. In the center of the grid, there is a cluster of larger dots. This cluster includes a 3x3 square of dots in the center, with an additional dot placed to the left of the middle row and another dot placed below the middle row of the 3x3 square, forming a cross-like shape within the grid.

Introduction to Lombard Insurance Company

A Global Insurance Alliance With A Common Philosophy



Grow big by
staying small



True partnership
with talented
people



Specialist
underwriting
opportunities



Have fun making
it happen

Built On 40 Years Of Partnerships

Two
entrepreneurial
family
shareholders

South African
roots, global
presence

Interests across
insurance, credit
& insurtech
businesses

A vision for
scalable, global
business models

Global Snapshot



Operate in
3 continents



Physical presence in
12 countries



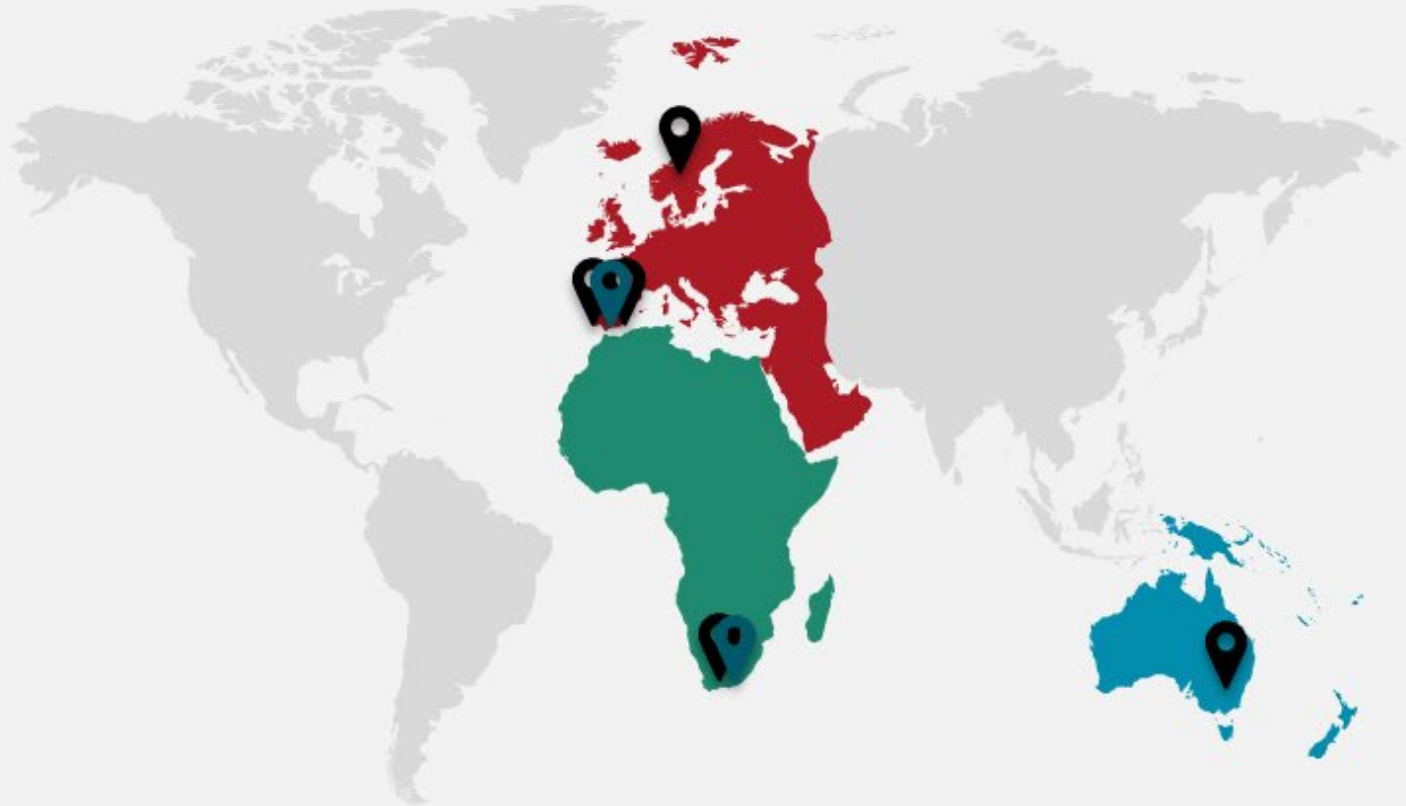
Interests in over
40 companies



Global Snapshot



We have interests in
*7 insurance
licenses*



Global Snapshot



Combined FY18
Gross Written
Premium of
£750m

NORDICS

3%

UK & EUROPE

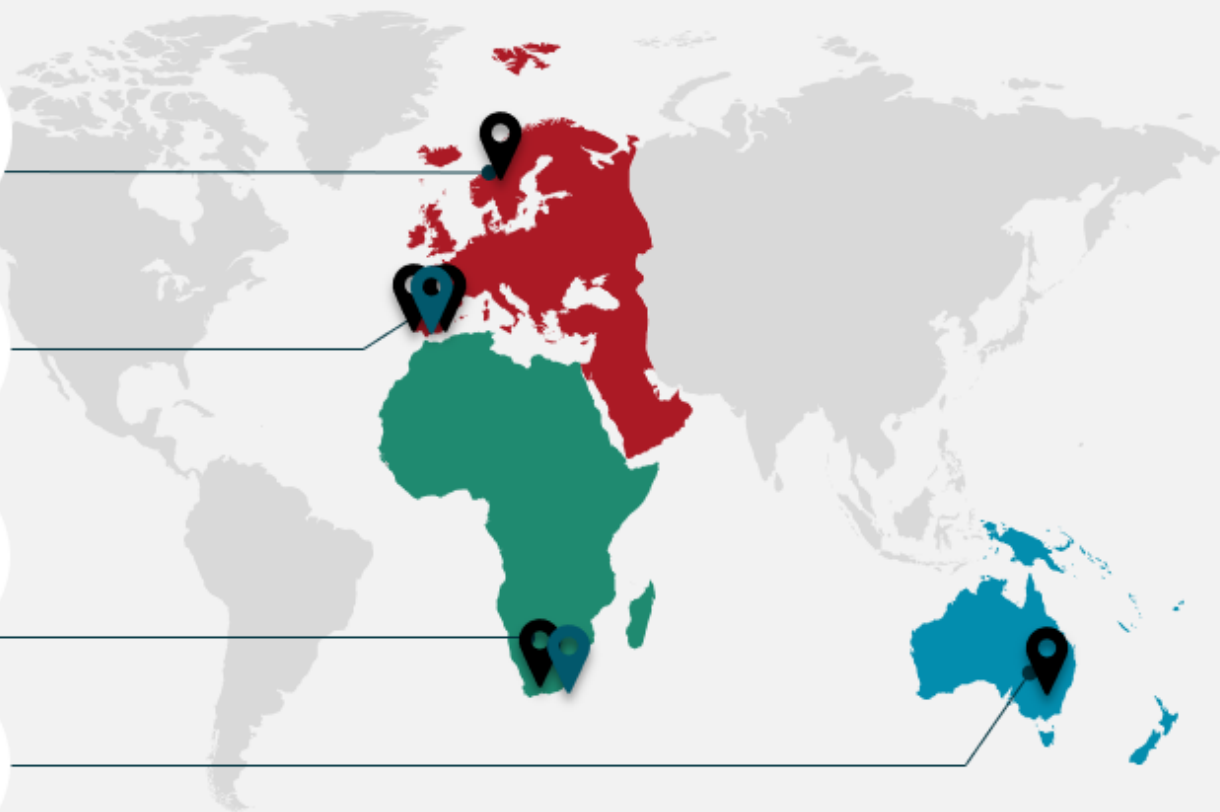
63%

SOUTH AFRICA

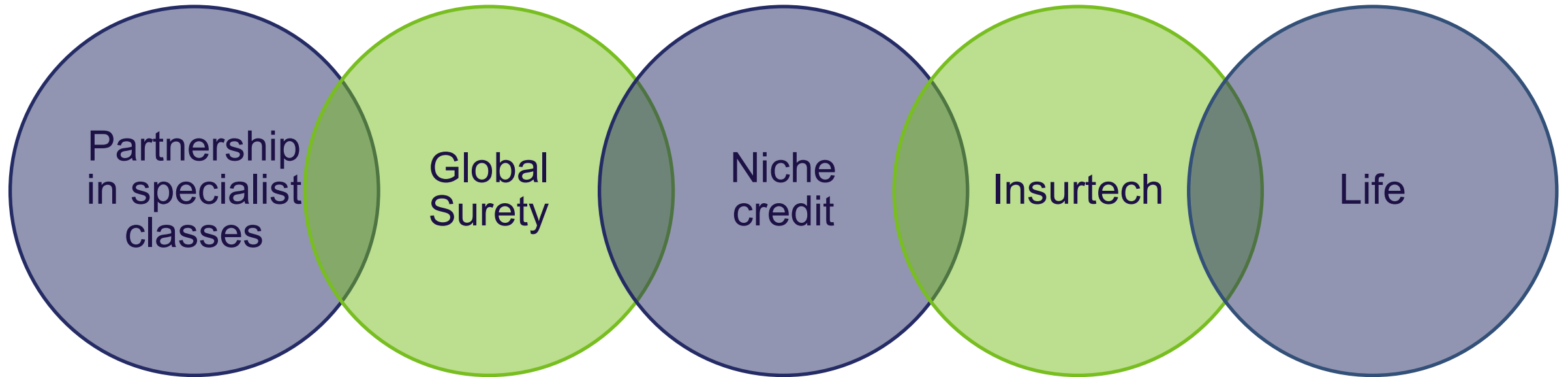
25%

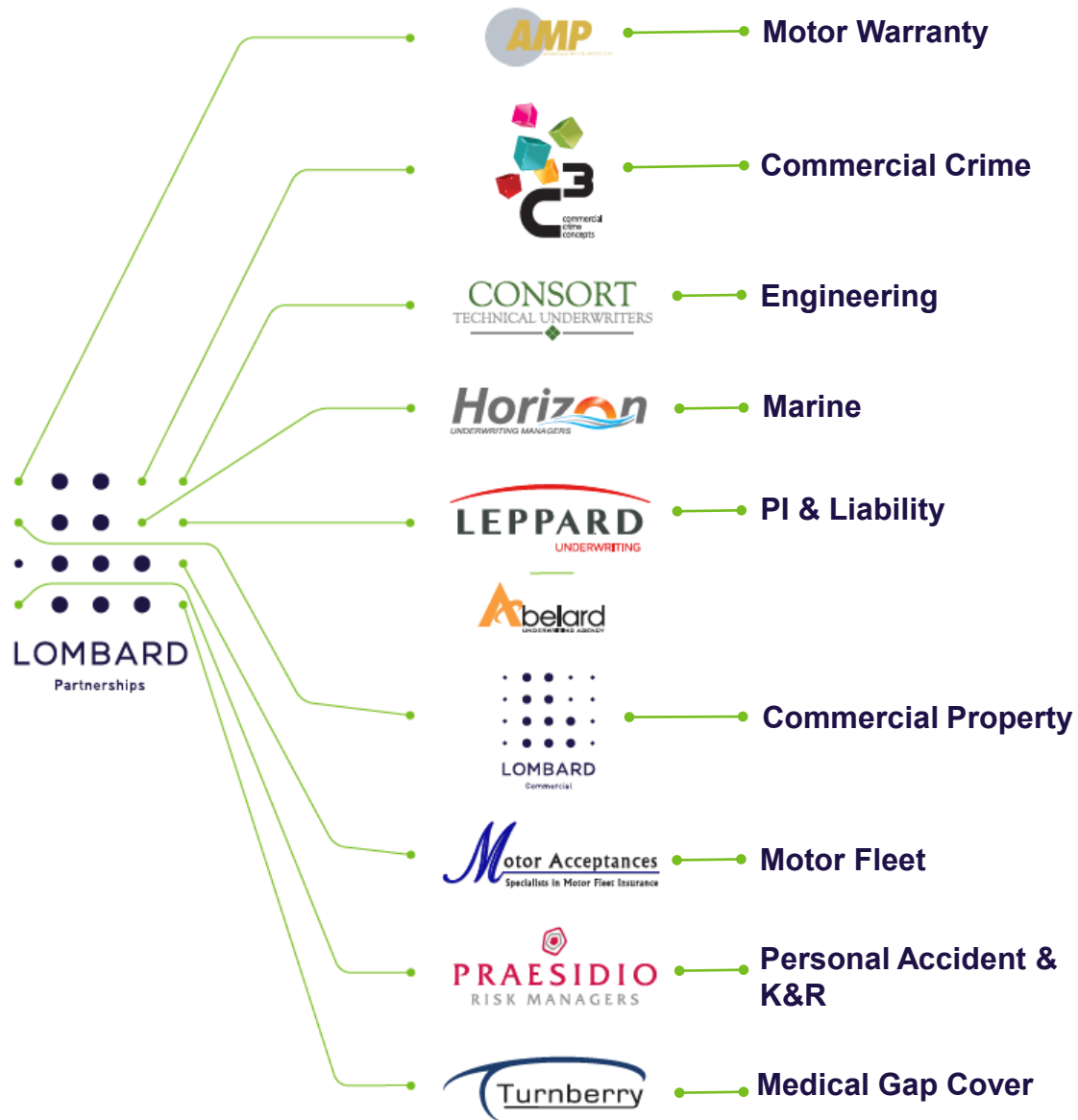
AUSTRALIA

9%



Core Business Areas





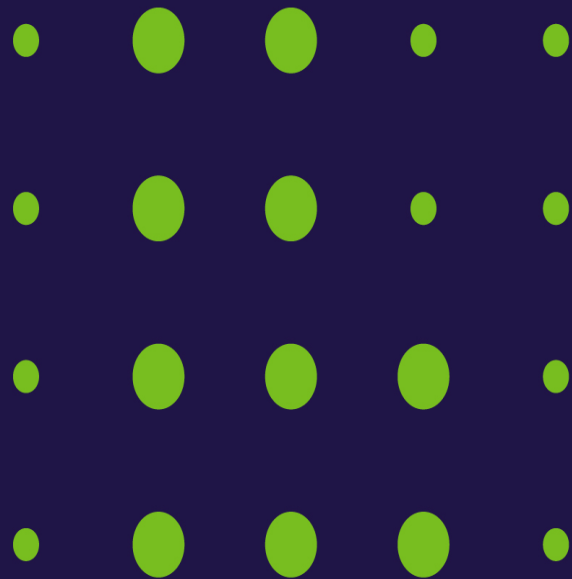
Lombard Partnerships

Lombard deliver high quality underwriting operations by teaming up with independently minded, owner-operated businesses offering specialist underwriting and/or distribution skills

Working with these experts in our target markets, our complementary skills and resources create a platform for well-run, specialist insurance businesses that best serve a client's needs.

Global Insurance Alliance with a Common Philosophy





LOMBARD

Commercial

Commercial Business

Lombard Commercial is a specialist division of Lombard Insurance Company Limited

Our expert team serves the Commercial and Industrial markets, partnering with select brokers, who share the same relentless work ethic and unshakeable principles.

We protect and build sustainable relationships with both our brokers and clients through market leading risk management solutions and exceptional service.



Individual Service, Industrial Expertise

Our team has a strong track record in the Commercial market, providing personalized service and support to an ever-growing broker base. We offer market-related acceptance and retention limits, with facultative support available as needed.

True to our Lombard roots, we value lasting relationships and our team is available to consider specific niche products that require a more tailored approach with flexible document wording to meet the unique needs.



Target Market

Lombard Commercial serves a select group of brokers in South Africa, offering both motor and non-motor short-term insurance cover to commercial and industrial clients.

We compliment our brokers skillset by supporting and strengthening their business.



Our Value Proposition



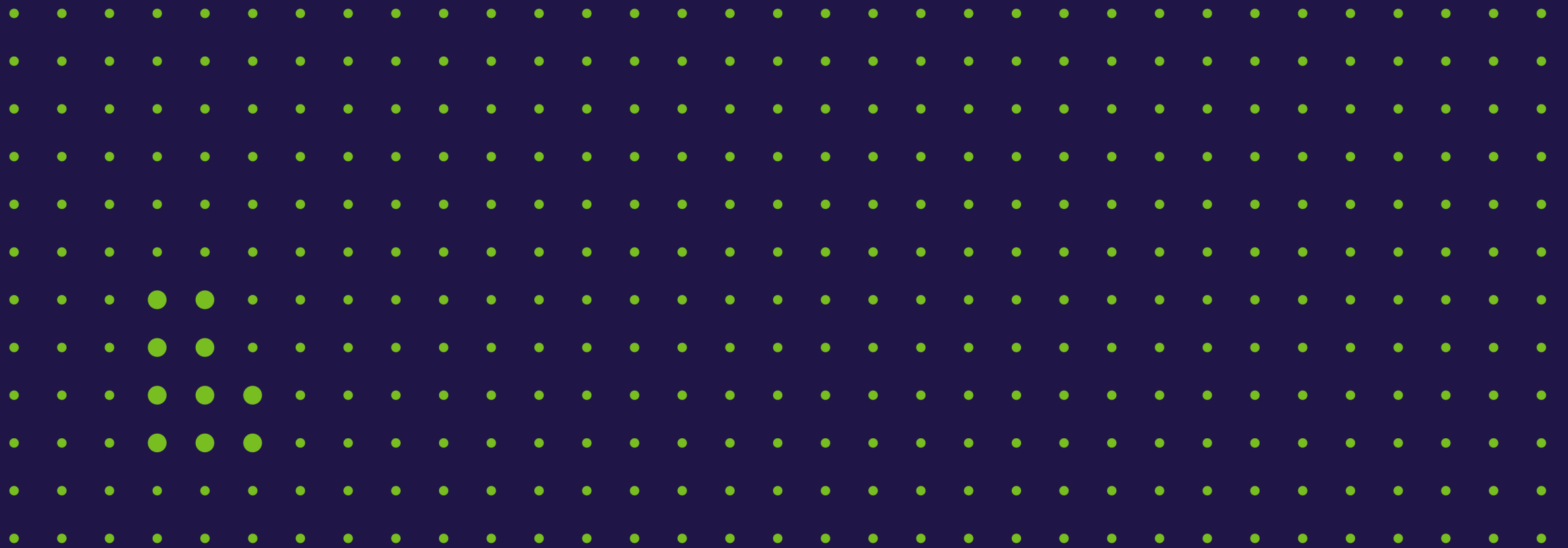
A+ Rating- Claims (GCR)

Lombard Insurance is recognized and respected for our expertise and superior **A+** claims paying ability. Lombard Insurance has impeccable financial credentials and enjoys a reputation of independence, reliability and exceptional client service.



Our Products





Thank you